

Kerverion

Partner Programme

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About Kerverion



Experts in Cloud, On-Premise and Hybrid automation, Kerverion provide solutions and integrations that **remove the manual process** tying up IT staff; transforming the productivity, efficiency and supportability of **IT service automation**. Our products utilise and enhance the power of Microsoft Azure and System Center Orchestrator.

Working closely alongside Microsoft we have developed our **integrations** and **automation solutions** to help bridge the gap between Microsoft's automation platforms and third party systems, in the process building **key alliance partnerships** with multiple vendors to ensure our products are fully certified.

Over the last 9 years, Kerverion has expanded to become a **global company**, with offices now in the UK, Canada and the US. Through this we are able to offer and support products and **professional services** engagements to **enterprise level organisations** no matter where they are.

Our Partner Programme

Kelverion partners are our route to selling and supporting customers in the global market with a local presence. We always prefer to have a local partner where we become part of your offering as opposed to the standard reselling model. Our preference is to help build our partners capability in country to support and deliver the Kelverion solutions.

Our partner programme provides access to our products, training and support as well as discounts. With four levels of collaboration available, our partner programme gives you the freedom to work with us as little, or as much as you want.



Our Partner Tiers

Tier One

As a tier one partner of Kolverion we work with you to involve the Kolverion products and services into a key go to market activity for your business. This is our highest tier partner level in which we will create a joint business plan to ensure the greatest benefit is achieved, combining our marketing and professional services teams to provide specialised services for your organisation.

Tier Two

As a tier two partner of Kolverion we work with you to sell Kolverion solutions into your local market or territory, helping you to meet targets and providing training for your staff. We provide support to your organisation so that you can align your proposition with Kolverion.

Tier Three

As a tier three partner of Kolverion we work with you to sell Kolverion products into key customers. This is done via direct sales engagements from our internal sales teams to help provide information and sales support.

Tier Four

As a tier four partner of Kolverion we work with you on an ad hoc basis via a resale focused relationship, with sales made infrequently this tier provides a transactional agreement enabling your customers to buy Kolverion products from a local partner.

Partner Benefits

The Keverion Partner Programme has developed across the last 8 years and with it the benefits and advantages have continuously been improved as our programme has grown to a global scale, providing benefits to partners across the world.



Direct Support from our automation experts



Access to our professional services team



Product discounts



Campaign assistance from our in-house marketing team



Product training



Local access for a global market

Our Technology Partners



Microsoft



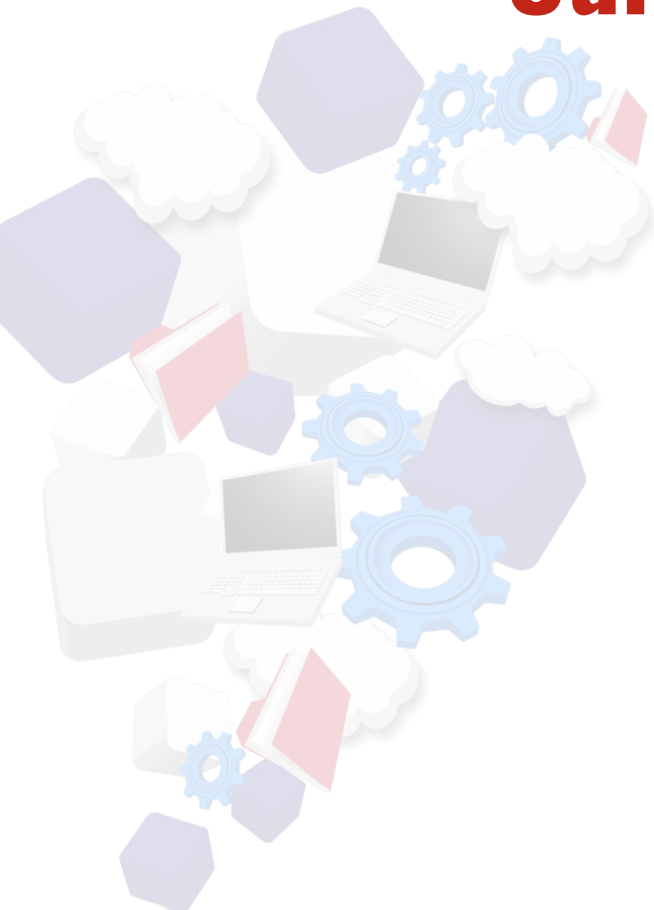
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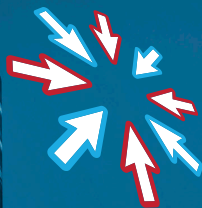
We work with our technology partners to create our certified integration packs and modules, this ensures that our products are high quality and [fully compliant](#) with third party software. Working with these partners gives our products an official [seal of approval](#) when promoting or delivering solutions, increasing the level of trust our customers have when working with us.

Our Products



For Microsoft Azure, we have our [Runbook Suite](#), a combination of products that provides a full end to end solution that enables you to design, implement and support Azure Automation runbooks. The Runbook Suite enables you to [streamline your IT Services](#) whilst removing the large upfront costs of traditional automation, ensuring you only pay for the benefits of automation whilst you are receiving them.

For System Center Orchestrator we provide more than [40 different integration packs and solutions](#) with which to either add new functions, enabling links to third party systems such as [Service-desks](#) (e.g. ServiceNow) and [databases](#) (e.g Oracle) or further develop the existing functions making the automation runbooks in Orchestrator simpler, faster and easier to support.



Kelverion

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